



## Focus On Filamatic

October 2009

### In this issue:

[A Cost-Effective Plan to Boost Your Productivity](#)

[Still Have Questions After Pack Expo?](#)

[AdaptaFil Semi-Automatic Benchtop Filler](#)

[Join Filamatic on Facebook, LinkedIn, and Twitter](#)

### Filamatic Featured in Packaging World

Filamatic was featured in two articles of the September issue of Packaging World. Gekkeikan selected Filamatic to build a [Cubitainer Filling and Capping Line](#) that allowed them to double their output through automation compared to their previous filling lines. The second article features Engineering Director, Jack Grosskopf. He explains how Filamatic had to overcome some Cubitainer challenges when building an [automatic Filling and Capping Line](#).

### Maintenance Tip:

Check the commodity sizes to make sure they are all within the equipment's specifications.

[Request Information](#)

[Visit Our Website](#)

[Forward to a Friend](#)

[Contact Us](#)

## A Cost-Effective Plan to Boost Your Productivity

Large purchasing decision can sometimes be burdened with risk. Making a good decision involves more than just solving a specific business problem. It means understanding the total cost of ownership and having assurance that after the sale, service and support are available as needed.

[Filamatic's service team](#) is dedicated to on-site visits for installation, maintenance, repair, operator training and retrofits. In addition, we offer a new Service Agreement to help new and existing



customers maintain mission critical equipment at the lowest possible cost. Purchasing the Service Agreement means you will pay 10% less on hourly rates than customers without the agreement. Customers also receive a 10% discount on parts purchased within 60 days of a Service Agreement visit. Customers have the option to purchase one or two year plans, with the two-year plan providing protection against possible rate increases. Site visits can be scheduled twice yearly or quarterly and pricing depends on distance traveled and length of stay on site. Filamatic also offers customized plans that can be developed to meet the needs of individual customers.

This initiative is intended to be proactive and allow companies, both small and large, the opportunity to have constant maintenance and training. Filamatic believes that it is our duty to assist our customers in order to fully benefit from each product, and through this initiative we are able to help wherever needed.

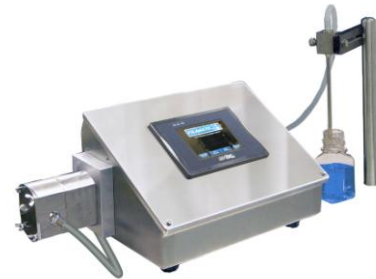
To learn more about the new Service Agreement, email [info@filamatic.com](mailto:info@filamatic.com) or call **866.258.1914**.

## Still Have Questions After Pack Expo?

Now that the rush of Pack Expo has passed, Filamatic is here to help with any unanswered questions. We promise each and every customer our full attention from first inquiry to service and maintenance for the machines. We have sales representatives throughout the United States, Canada, Latin America, Europe, and Asia that will discuss your liquid filling needs and help you find the right equipment for your application. Filamatic offers a wide range of filling equipment, from [semi-automatic Benchtop fillers](#) to [fully automated packaging lines](#) that can accommodate a variety of container shapes and sizes. For more information on contacting a sales representative in your area, email [info@filamatic.com](mailto:info@filamatic.com) or call **410.951.2045** or **866.258.1914**.

### AdaptaFil™ Semi- Automatic Benchtop Filler

Designed to offer customers a level of functionality and versatility seen only in fully automatic filling systems, the stainless steel [AdaptaFil™ Semi-Automatic Benchtop](#) filler comes fully equipped with HMI touchscreen, easy-changeover metering systems, electronic networking capabilities, and user friendly controls. The AdaptaFil™ offers four interchangeable metering systems (peristaltic, piston, gear, or lobe) which are suited for applications where frequent changes are expected. To see the AdaptaFil™ Benchtop in action, [watch our new video](#).



### Join Filamatic on Facebook, Linked In, and Twitter

Filamatic welcomes you to join us on the three largest social media websites, [Facebook](#), [LinkedIn](#), and [Twitter](#). We believe that the more outlets we have to our customers the better. The social media websites provide updates that inform employees, current customers, and potential customers about our products, services, promotions, and new options Filamatic has to offer. The sites also offer easy access to pictures and videos for customers to view. Facebook offers customers the ability to communicate with a Filamatic team member through Facebook Chat, which is a great way to receive a quick response. All of the social networking sites can be accessed from any computer and most phones, allowing Filamatic to reach out to our customers at all times.

